



Kenneth J. Morgan

Biography

Kenneth J. Morgan has more than 30 years of experience serving customers in a consultative role including direct sales, sales management, sales support, both direct and indirect strategy development, as well as building strategic business relationships with major corporations and suppliers. His broad industry experience covers manufacturing, wholesale and retail distribution, publishing, facilities management, and software and hardware solutions in companies from start-up to mature businesses.

Significant achievements include consistently exceeding expectations with performance driving more than \$90 million in voice directed solutions revenue in his last four years with Vocollect, the market leader in voice directed work solutions. In addition Mr. Morgan provided interim Executive VP and advisory services to Vocollect prior to his departure in 2010. His role included, among other responsibilities, strategy development, revenue achievement above goal, profitability, staffing, and contract negotiations.

Previously, Mr. Morgan has spent 25 years of increasing responsibility and consistent success in technology companies serving as consultant, product marketing, sales, and sales management roles. His experience spans all aspects of technology beginning with product design through manufacturing and on going consultation and support.

A resident of Lansdale, PA., Mr. Morgan holds a BA in Organizational Management from the St. David's University, and an AAS in Architecture.