

## Interim/Outsourced VP Sales

- ❑ Is your sales organization a high performance sales team?
- ❑ Does your sales team need skill level improvement?
- ❑ Is price becoming the deciding factor late in the sale and your company is not the lowest price offering?
- ❑ Your company finds itself jumping through last minute hoops when you thought the deal was ready to close?
- ❑ Deals are lost, which were forecast to close, and it is a surprise to everyone.
- ❑ Is your sales team capable of driving your company's revenue to expected levels?
- ❑ Is turnover at an acceptable level?